



Meet Catherine Principal, Volare Home Loans



Hi, I'm Catherine Thompson, Principal of Volare Home Loans. I am an accredited mortgage broker and a member of the Mortgage Finance Association of Australia.

As housing affordability continues to challenge home buyers across all income levels and demographics, I help provide choice, competition and a valuable service for the Australians who need it most.

My goal is to support people from all walks of life, find the most suitable loan product, at the best rate and offer an exceptional level of service. I look after the best interests of each and every person I deal with in the most ethical way possible.

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Catherine Thompson is a credit representative 508141 of BLSSA Pty Ltd ACN 117 651 760 (Australian Credit Licence 391237).

What got me into Mortgage Broking?

I've always been interested in property and professionally involved in the Mortgage Finance Industry since 1997. Over that time, I've worked with and assisted many mortgage brokers and seen the value they deliver but until a few years ago, with a young family, I wasn't quite prepared to give up the security of a week to week income.

The family has now grown up and I have established my own Mortgage Broking business to help clients with one of the most important financial decisions they will ever make.

What does a Mortgage Broker do?

If you go to a bank you can only get their loan products.

As an independent mortgage broker, I have access to a large array of lenders (30+) and products. The advantage is, that if one lender doesn't suit, or your situation is outside of their acceptable policy, there are other options that I can offer.

I mostly deal in Home Loans – new and refinanced, for your personal or investment property. However, I can also help you with Personal Loans, Car Loans, Commercial Loans and Small Business Loans.

The main benefits of using a Mortgage Broker:

- 1. Choice** - with access to over 30+ lenders. I listen, understand your situation and find the right loan for you. In many cases this could be at a reduced interest rate to what you are currently paying.
- 2. I make it easy** - I liaise with the lenders, credit assessors and settlement officers so YOU don't have to. I assist with all the application paperwork and supporting documents required, so a potentially stressful activity is way less so.
- 3. You don't pay me anything** - the lender pays me a commission, so there are no fees for my services.
- 4. It's all about you** - I am there for you every step of the way, to answer all your questions and keep you informed of progress. Once you have your loan, unlike many lenders, I will stay in contact with you to ensure your needs are continually being met.

Why use me as your Mortgage Broker?

- I offer you over 15 years' experience in the Finance Industry at two major banks. I have a Certificate IV and Diploma in Mortgage Broking, plus a BSc in Mathematics and an MBA.
- I always listen to my customers and look after their interests with the best deal I can negotiate.
- You can contact me seven days a week, in or outside business hours and at a location that suits you.
- I will keep you informed every step of the way. You can ask as many questions as you need, as I want you to fully understand your finances.
- There is no charge for this service and I will never pressure you or make you feel obligated to proceed unless you are completely comfortable.

Let me be your trusted Mortgage adviser. Call me today and we can talk about your goals and aspirations, for now and in the future.

Catherine